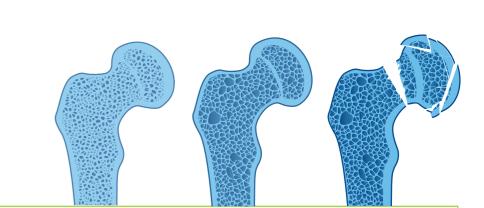
BROKEN BONES, BROKEN LIVES

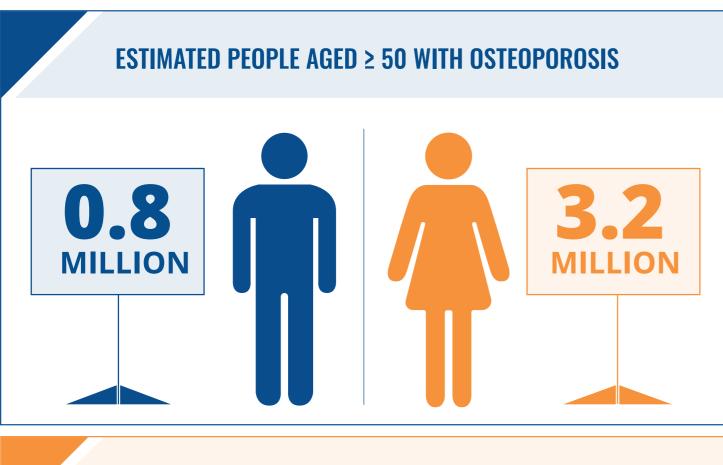
THE FRAGILITY FRACTURE CRISIS IN ITALY



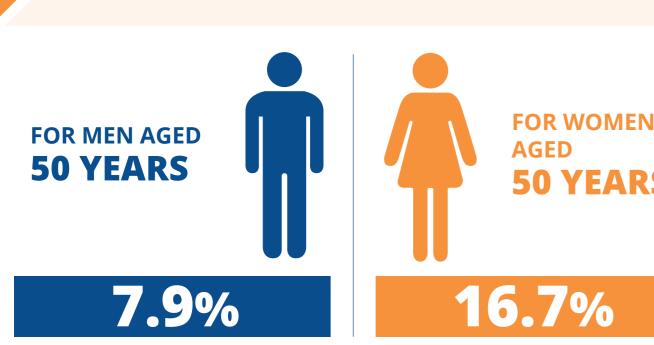










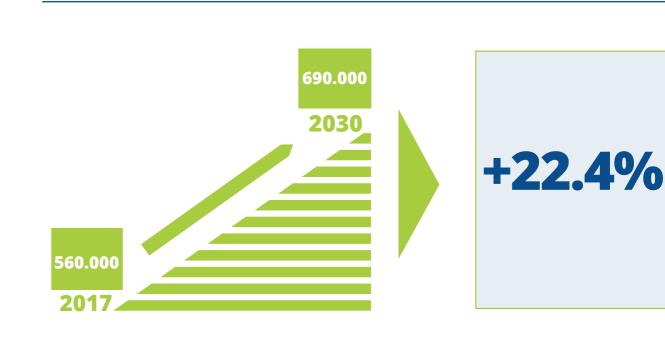


SIGNIFICANT INCREASE IN FRAGILITY FRACTURES EXPECTED **APPROXIMATELY**

560.000

NEW FRACTURES IN ITALY DURING

2017







of which 51% were MOFs*

HIP FRACTURES

15% VERTEBRAL FRACTURES

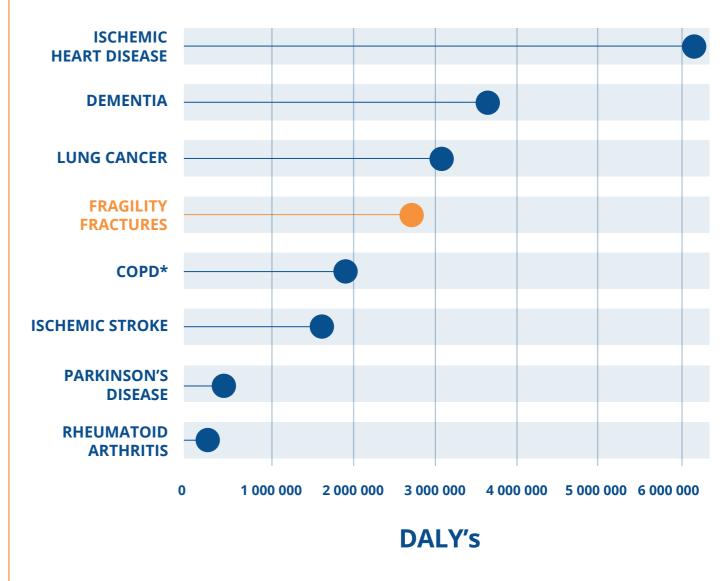
OTHER FRACTURES

65%

20%

* Major Osteoporotic Fractures

FRAGILTY FRACTURES ARE THE 4TH MOST BURDENSOME CHRONIC DISEASE **ISCHEMIC**



*Chronic Obstructive Pulmonary Disease

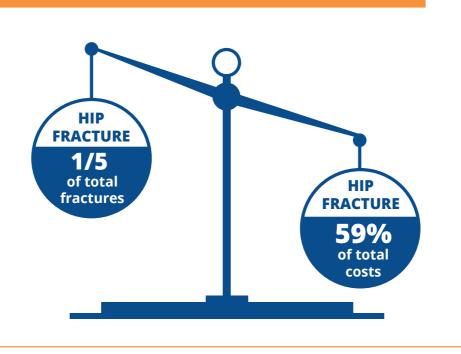
SIGNIFICANT HEALTHCARE COSTS

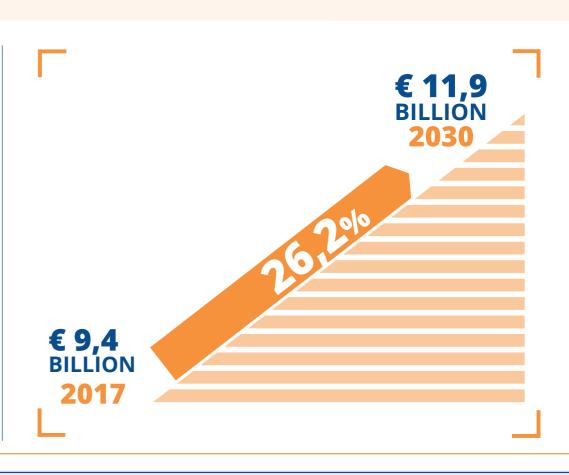
FRACTURE-RELATED COSTS € € €

Happen during first **vear** after fracture



Highest with hip **fractures**





LIFE-CHANGING IMPACT OF FRAGILITY FRACTURES



LONG-TERM CARE

35.3% of patients aged 90 + years move into long-term care following hip fracture

SICK DAYS



taken in Italy by working persons due to fragility fractures

717.316

REDUCED MOBILITY AND INABILITY TO CARRY OUT DAILY ACTIVITIES = BURDEN ON CAREGIVERS **HOURS OF CARE PER 1,000 INDIVIDUALS** VERTEBRAL **OTHER FRACTURES FRACTURES FRACTURES 263 HOURS 370 HOURS 130 HOURS** OF CARE OF CARE OF CARE Italy has the highest caregiver burden of all the EU6 nations with an

EFFECTIVE MANAGEMENT IMPROVES OUTCOMES AND REDUCES COSTS

MASSIVE TREATMENT GAP



77%

OF WOMEN DO NOT **RECEIVE TREATMENT FOLLOWING A FRACTURE**

FRACTURE LIAISON SERVICES (FLS)

= cost-effective care delivery model to **IMPROVE OVERALL OUTCOMES & REDUCE COSTS**

average of 882 hours a year, per 1,000 individuals

EFFECTS of FLS (absolute change) +24%

+22% +20% BMD Treatment testing Treatment adherence initiation

-5% Mortality Re-fracture rate

